Morningstar Analyst Rating

# Artisan International Small-Mid Instl APHJX

Morningstar Category US Fund Foreign Small/Mid Growth	Category I MSCI Wo		A SMID N	RUSD 2	<b>otal Assets</b> ,746 /iil USD		ception Dat /12/16	e Doi US	<b>micile</b> A	<b>Cur</b> US	<b>rency</b> D	Morningstar Rating ★★★★
Style Map	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Performance 08/31/20
Giant Large Mid									,		20K 15K	Growth of 10,000         Value         Ret           Annualized USD         USD         %           Fund         15,856         11.08           Category         15,145         9.93           Index         13,335         6.78
Small Micro											10K	Full Manager Change     Partial Manager Change     Bear Market     Morningstar Rating
Deep Value Blend Growth High Value Growth												***** **** *** **
Regional Exposure												Quartile Rank in Category
		_	_	_	_	_	_	75	31	6	31	Percentile Rank in Category
	135	164	148	144	140	142	118	134	136	132	_	# of Funds in Category
	_	_		_	-		_	33.61	-16.75	36.66	11.73 %	Total Return USD
	_	_			-		_	-2.58	1.59	8.88	2.53	+/- Category
Europe & Asia &	_	_	_	-	-	_	—	4.31	0.59	11.83	15.06	+/- Index
AmericasAfricaAustralia25.5%56.7%17.8%	$\overline{\square}$											Process
												Equity Style Box
People Rezo Kanovich 10/18	0	0	0	0	0	0	0	0	0	0	0	Asset Allocation • Stock • Bond • Cash • Other
												Super Sector
Total Named Managers 1	17	23	43	37	28	25	29	13	35	36	35 %	Defensive
	41	40	27	43	49	48	44	53	46	47	51 %	Sensitive Sensitive
	41	37	30	20	23	27	27	34	20	17	14 %	🕂 Cyclical
	_	_	_	_	-		1.37	1.37	1.35	1.16	%	Price TER/OGC

# An experienced, proven manager makes for a compelling offering.

## **Analyst View**

Jack Shannon, Analyst

Morningstar Analyst Rating	🐺 Silver
Morningstar Pillars	
Process Page 2-3	Above Average
Performance Page 4	
People Page 5	Above Average
Parent Page 6	Above Average
Price Page 7	
Process Page 2-3 Performance Page 4 People Page 5 Parent Page 6	Above Average

### Morningstar Analyst Rating

Morningstar evaluates mutual funds based on five key pillars, which its analysts believe lead to funds that are more likely to outperform over the long term on a risk-adjusted basis.

#### Analyst Rating Spectrum

	3 -1			
🐯 Gold	Silver	Bronze	Neutral	Negative

Sep 06, 2020 | A strong managerial track record and proven process for identifying transformational businesses earn Artisan International Small-Mid a Morningstar Analyst Rating of Silver for its cheapest share class and Bronze for its more expensive shares.

Manager Rezo Kanovich's track record is as impressive as it gets. He came to Artisan from Oppenheimer, where he successfully managed Invesco Oppenheimer International Small-Mid Company OSMAX for seven years before leaving for Artisan in October 2018. Under his direction, the fund's A shares returned 17.7% annualized compared with 8.2% and 10.6% for the MSCI AII Country World ex USA SMID and the average foreign small/mid-growth Morningstar Category peer, respectively. At the time of his departure, the fund held a Bronze rating.

Kanovich's approach to searching for disruptive companies differentiates itself. A set of structural growth themes guides the team's efforts. Although the themes themselves, such as artificial intelligence and cloud computing, are fairly commonplace among growth managers, the team gains an edge with its deep bottom-up research. Global meetings with company management and research and development groups help the team gauge which firms are poised to create transformational change within an industry. Importantly, the team does not focus solely on a company's potential; it wants to see tangible success as well. It looks for companies that deliver high returns on capital while maintaining low leverage levels, a key aspect that enables the strategy to hold up better in down markets than other high-growth peers.

Kanovich is supported by a small but capable group of three analysts. The team is committed to the strategy; two of the three made up his entire research team at Oppenheimer, and they opted to join him at Artisan despite Oppenheimer offering them expanded roles to stay. Since joining Artisan, the team continues to impress. The Investor shares' 16.8% annualized return through August 2020 beats the 4.7% and 11.7% of the index and category average, respectively.

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# **Process: Approach**

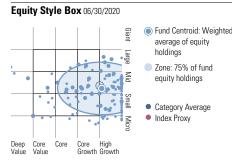
## Looking for disruptors.

## **Process Pillar**

Above Average

Sep 06, 2020 | A patient, research-heavy approach to identifying disruptive companies merits an Above Average Process rating.

Rezo Kanovich's background shaped his approach to investing. His years in healthcare consulting opened his eyes to both the pace and depth at which new technologies can disrupt existing



## Style Box Factors 06/30/2020

Market Cap	Fund	3-Yr Avg	Category	Prox
Giant/Large	13.7	11.0	18.4	_
Mid	53.5	56.0	50.0	_
Small/Micro	32.8	33.0	31.6	_
Avg Market Cap Bil USD	3.8	3.0	3.6	
Value Measures	Fund	3-Yr Avg	Category	Prox
Price/Prospect. Earnings	32.2	24.4	26.6	_
Price/Book	3.6	3.0	2.7	_
Price/Sales	2.1	2.4	1.7	
Price/Cash Flow	17.3	12.9	12.1	
Dividend Yield	1.3	1.4	1.9	_
Growth Measures	Fund	3-Yr Avg	Category	Prox
Long-Term Earnings %	11.2	14.2	11.2	
Historical Earnings %	6.8	14.3	4.4	
Sales %	6.2	0.8	7.7	
Cash Flow %	3.4	8.0	10.0	
Book-Value %	6.1	0.8	9.2	_
Income				

	Fund	3-Yr Avg	Category	Proxy
SEC Yield	_			_
SEC Yield surveyed —				
30-day Unsubsidized	—	—	—	—

Yield 30-day Yield surveyed ROE %

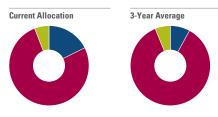
Morningstar Category US Fund Foreign Small/Mid Growth

**Category Index** Index Proxv MSCI World Ex USA SMID NR USD

solving an industry's cutting edge problems. This means travelling the world to meet with company executives, research and development personnel, and other relevant parties to understand how their firms are positioned to shake up the industry. Kanovich does not seek growth for growth's sake. He wants companies that have high or improving returns on capital and low debt with unique business models and proven management teams. Ultimately, the team looks to identify stocks that can double in value over a five-year horizon.

# Asset Allocation 06/30/2020

generation auto technology.



businesses and products. He applies that experi-

ence to his investing approach, looking for com-

panies that are poised to grow because of struc-

tural industry changes. He and his team identify

major growth trends that they expect to dislocate

legacy business models. These include themes like

artificial intelligence, biotherapeutics, and next-

cited by other growth managers, this strategy sep-

arates itself by the depth of its research. The team

wants to fully understand which companies are

While the themes are similar to those

## Regional Exposure 06/30/2020

Market Type Equity %	Fund	3-Yr Avg	Category	Proxy
Developed	96.9	96.8	90.0	
Emerging	3.1	3.2	10.0	
Top 5 Countries Equity %	Fund	3-Yr Avg	Category	Proxy
United States	18.7	8.5	2.4	_
Japan	16.7	13.9	22.7	_
United Kingdom	16.2	14.5	15.9	_
Switzerland	8.2	5.9	5.2	_
Germany	7.6	10.9	7.2	
Economic Moat 06/30	/2020			
Moat Rating	Fund	3-Yr Avg	Category	Proxy
Wide Moat	8.8	5.5	21.9	
Narrow Moat	62.5	26.9	58.3	
No Moat	28.7	67.6	19.8	
Coverage Ratio	22.1	12.3	15.9	_
Key Ratios 06/30/2020				
	Fund	3-Yr Avg	Category	Proxy
Net Margin %	8.0	11.1	13.1	
ROA %	2.3	5.2	8.1	
Debt/Total Capital %	21.1	28.7	24.9	_

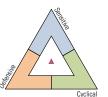
8.6

13.8

16.0

Assets %	Fund	3-Yr Avg	Category	Proxy
<ul> <li>U.S. Equities</li> </ul>	17.6	8.0	2.3	_
<ul> <li>Non-U.S. Equities</li> </ul>	76.5	85.8	94.6	_
<ul> <li>Bonds</li> </ul>	0.0	0.0	0.0	_
Cash	5.9	6.1	2.9	_
<ul> <li>Other</li> </ul>	0.0	0.0	0.1	_

# Sector Delta 06/30/2020



Index Proxy Larger sector concentrations versus the index move the investment to the corner of the triangle corresponding to that

equity Super Sector

Eund

## Equity Sector Breakdown 06/30/2020

• •				
Sectors	Fund	3-Yr Avg	Category	Proxy
→ Defensive	<b>34.8</b>	25.4	24.7	_
🧮 Consumer Defensive	6.8	6.1	6.0	_
📑 Healthcare	28.0	19.1	17.9	_
<b>V</b> tilities	0.0	0.2	0.8	—
₩ Sensitive	51.2	48.6	47.2	
Communication Serv.	2.6	4.5	5.5	_
Energy	0.0	0.0	1.0	_
🔅 Industrials	22.4	16.4	20.4	_
🖪 Technology	26.3	27.7	20.3	—
<b>Դ Cyclical</b>	14.0	26.0	28.1	_
🟯 Basic Materials	3.4	5.1	5.6	_
🗢 Consumer Cyclical	6.2	9.2	10.9	_
🚭 Financial Services	3.4	9.8	8.0	_
🔂 Real Estate	1.0	2.0	3.6	—

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0500

**Morningstar Analyst Rating** 

🖾 Silver



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# Process: Portfolio

# Betting on healthcare and technology's continued disruption.

#### **Process Pillar** Above Average

Sep 06, 2020 | Rezo Kanovich and team believe there is no shortage of compelling investment opportunities among small- and mid-cap stocks. Not surprisingly, then, they are willing to spread their bets a bit, and the fund usually holds 100-150 stocks, with a maximum position size of 3%. Kanovich's healthcare background is evident in the

### Similarity to Index Proxy —

ndex Proxy Overlap Number of Equit		y Holdings		
	Fund	123		
Proxy Fund	Index Proxy	3,063		
	Fund Overlap With Index Proxy			
Circle size represents number of holdings.	Holdings Overlap			
nolungs.	Asset Overlap -			

## Portfolio Holdings 06/30/20

Techmatrix Corp

Balfour Beatty PLC

Current Portfolio Date 06/30/20	Previous Portfolio Da 03/31/20	ite	Equity Ho 123	ldings		Bond Ho O	ldings		<b>Assets in Top 1</b> 19%	-	<b>irnover Ratio (Rep</b> o 5%	orted)
Top 10 Holdings		Country		Assets % 03/31/20	. ,	First Bought	Days Trading	s Morningsta g Rating for S		c Sector		1-Yr Total Ret %
NICE Ltd ADR		ISR	2.84	3.18		12/18	2	***	Narrov	/ 且 Technolog	gy	49.98
① MorphoSys AG		DEU	2.29	2.43	_	12/18	3	3 —	_	📑 Healthcar	re	-1.91
⊕ BlackRock Liquidity T-Fun	d Dollar	USA	1.98	1.13	_	_	_		_	_		
⊕ Cree Inc		USA	1.94	1.57	_	12/18	<1	—	_	🖪 Technolog	gy	46.98
🕀 Azbil Corp		JPN	1.92	2.10	_	09/18	5	5 —	—	🔅 Industrial	S	24.72
⊕ Fidelity Treasury Portfolio	- Inst Shares	_	1.92	1.10	_	_			_			
⊕ Federated Hermes Treasu	ıry Obl IS	USA	1.92	1.10	_	_	_		_	_		
⊕ SG Holdings Co Ltd		JPN	1.91	2.20	_	12/18	3	3 —	_	🔅 Industrial	S	73.02
⊖ Tecan Group Ltd		CHE	1.83	2.55	_	12/18	3	3 —	_	📑 Healthcar	re	72.73
$\oplus$ Neles Corp		FIN	1.74	1.39		12/18	2	2 —	—	🔅 Industrial	S	-0.91
Change since last portfolio: 🕀 Inc	crease 🕞 Decrease 💈	t≴ New										
New Holdings Largest Purchases	% Assets	Sector	Eliminate	d Holding	<b>s</b> Largest Sali	es	% Assets	Sector	Largest Positio	n Changes	Current %	Prior %
WNS (Holdings) Ltd ADR	1.02	\$	Davide (	Campari-N	Ailano SpA	L.	1.06		BlackRock	Liquidity T-Fund Do	illar 1.98	1.13
Davide De Campari	0.78		FUJI Sof	t Inc			0.90			easury Portfolio - In:	st 1.92	1.10
Hypoport AG	0.76	ц <u>е</u>	Hypopor	t AG			0.81	e	Shares - F	und Hermes Treasury O	hLIS 1.92	1 10

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Ø

Yamaha Corp

Thule Group AB

0.49

0 43



1.30

1.20

0.35

0.17

Fund %

**Morningstar Analyst Rating** 6 Sep 2020 18:18, UTC-🖅 Silver 0500

Index Proxv

Morningstar Category US Fund Foreign Small/Mid Growth

Fund %

Proxy %

0.72

0.56

portfolio. Diagnostics technology and gene ther-

apy, among others, are big areas of interest, and

he has maintained a consistent overweighting in

healthcare since he began his career at Oppen-

heimer. The portfolio's 28% healthcare stake as of

June 30, including top-10 holdings MorphoSys AG

MOR and Tecan Group TECN, dwarfed the MSCI

ACWI ex USA SMID's 8%. Since finding disrupt-

ive growth companies is a priority, it is not surpris-

ing that an additional 26% of the fund is allocated

to technology, including workplace software developer NICE NICE and semiconductor manufac-

Largest Common Holdings

## MSCI World Ex USA SMID NR USD

## turer Cree CREE

Largest Distinct Holdings

⊕ Federated Hermes Treasury Obl IS

⊕ Rotork PLC

Alcon Inc

**Category Index** 

Kanovich seeks stocks that are poised to grow, but he also wants them to be financially healthy. The portfolio's relative valuations, including price/earnings, price/sales, and price/book, are all typically higher than both the index and the average foreign large small/mid-growth category peer. But the fund's lower leverage levels and higher free cash flow yield compared with the index and peers help to assuage valuation concerns.

# Performance

## Continuing an impressive run.

# **Performance Pillar**

Period

3 Years

5 Years

10 Years

**Overall Rating** 

Total Return %

22

17

12

7

17

Load-Adi

Return %

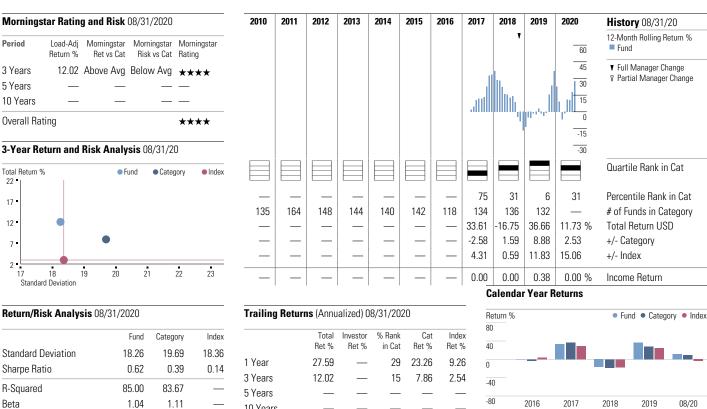
Sep 06, 2020 | Rezo Kanovich continues to post impressive results following his move from Oppenheimer to Artisan. He managed Invesco Oppenheimer International Small-Mid Company OSMAX for nearly seven years, posting significantly higher absolute and risk-adjusted returns than relevant indexes and competitors. The A shares returned 17.7% annualized over his tenure from January 2012 to September 2018, compared to 8.2% for its MSCI ACWI ex USA SMID benchmark. His outperformance is not just a product of being measured against a nongrowth benchmark; the portfolio significantly outperformed the MSCI ACWI Ex USA SMID Growth as well.

Since Kanovich took over at Artisan in October 2018, the fund has significantly distanced itself from its benchmark and foreign small/midgrowth category peers. Its 16.8% annualized return through August 2020 meaningfully exceeded the 4.7% and 11.7% of the index and average peer, respectively. The portfolio's overweightings in healthcare and technology drive a lot of this strategy's historic outperformance. For example, it invested early in Argenx ARGX, a Belgium-based biotech firm whose stock appreciated nearly tenfold since it was first purchased. Despite piling into healthcare and tech growth stocks, the portfolio has held up well in down markets, with its 82% downside-capture ratio far below the 97% peer average.

Morningstar Category

Growth

US Fund Foreign Small/Mid



Maximum D	rawdown
-----------	---------

18

Standard Deviation

Standard Deviation

Sharpe Ratio

**R-Squared** 

Beta

Alpha

	Fund	Category	Index
Max Drawdown (%)	-20.75	-22.68	-20.96
Peak Date	02/18	02/18	02/18
Valley Date	12/18	12/18	12/18
Max Drawdown (Months)	11	11	11

9.04

5.26

10 Years Tenure 10/18 17.03 Inception 04/16 11.08

## Rolling-Returns Summary 08/31/2020

65%
24
12
0

36-Month Rolling Periods 17 Observations, 1 Year				
The shading and percentages				
correspond to how often the				

fund returns landed in each category guartile

12.12

9.93

4 86

6.78

Year

2016

2017

2018

2019

08/20

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Fund

33.61

-16.75

36.66

11.73

Category

-2.98

36.19

-18.34

27.78

9.20

Index

3.57

29.30

-17.34

24.82

-3.34

**Morningstar Analyst Rating** 6 Sep 2020 18:18, UTC 🖾 Silver 0500

Category Index MSCI World Ex USA

SMID NR USD

# APHJX

# People

# Skilled skipper with a capable team.

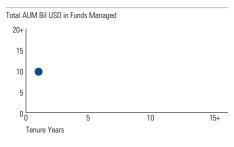
People Pillar 

Above Average

Sep 06, 2020 | Rezo Kanovich's impressive track record, built alongside a skilled, consistent team, merits an Above Average People rating.

Kanovich's background positions this fund favorably. He began his career in healthcare consulting, gaining insights into disruptive therapies and technologies along the way, ideas which

**Experience and Asset Load** 



## • Rezo Kanovich 10/18 to Present

Years of Experience

15

Fund AUM 9.754 Mil USD shape his portfolios to this day. He successfully led Invesco Oppenheimer International Small-Mid Company OSMAX from January 2012 till September 2018, when he left for Artisan. His decision to leave Oppenheimer was driven by a desire for greater autonomy, particularly around the strategy's capacity, which he now has at Artisan.

Kanovich has a strong history with his team. He is supported by a squad of three capable analysts, two of whom worked with him at Oppenheimer and followed him to Artisan rather than accept expanded roles at Oppenheimer. The third analyst joined after impressing Kanovich with a self-directed research project on the future of automobile technology. The analysts are generalists in terms of sector responsibilities, which is reasonable given the thematic nature of the research. However, the team is small for a strategy that spans the globe and places such a large emphasis on travel for both idea discovery and due diligence. On top of that, the departure of any one analyst can have an unsettling impact.

Management Team
-----------------

Number of Managers 1	Longest Tenure 1.92 Years	5-Year Manager-Retention Rate (Firm-wide) 96%	Largest Manager Investme in Fund More than 1 Mil USD		
Advisor		Subadvisor			
Artisan Partners Limited Partnership		_			

Investment in Fund	Largest Funds Managed	Tenure Dates	Role	Fund Size	Investment	Turnover	Tenure	Index
More than 1 Mil USD				Bil USD	Mil USD	Ratio Avg	Ret %	Ret %
	Old Westbury Small & Mid Cap Strat Fd	07/20to Prese	nt 1 of 14	7.01	None	_	5.75	4.80
Current Funds Managed	Artisan International Small-Mid Fund	10/18to Prese	nt Lead	2.75	>1	56	16.77	4.86
2								

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Morningstar Analyst Rating Silver 6 Sep 2020 18:18, UTC-0500

> Category Index MSCI World Ex USA

SMID NR USD

Morningstar Category US Fund Foreign Small/Mid Growth

# APHJX

# Parent

Americas

Assets Bil USD

55.9

50

40 30

20

10 n

# A strong investment culture.

# Parent Pillar

Assets By Region, By Domicile Bil USD

Above Average

Asia & Australia

Sep 26, 2019 | Artisan's autonomous team model has proved effective at attracting and retaining top investment talent. Eric Colson, who has been CEO since 2010, gives managers substantial freedom to execute their investment philosophies and structure their teams. As of August 2019, the firm had approximately \$112 billion under management

Europe & Africa

3.8

Asset Class Breakdown United States

across nine teams. Performance across the lineup has been strong. Of the 11 strategies that have at least a 10-year track record, nine have beaten their benchmarks since inception.

Three teams have joined since early 2014, and two of those reflect the firm's broadened lineup, which previously focused strictly on equities: One invests in high-yield debt, while another runs a thematically driven alternatives strategy. The third is an emerging-markets equity team, which further rounds out its equity offerings.

Artisan has so far demonstrated a sound

record of closing funds to preserve their flexibility and limit the chances of hurting performance. Two of the firm's 15 funds are closed to new investors, and five others have been closed in the past. Three were reopened between 2018 and 2019 after consecutive years of outflows.

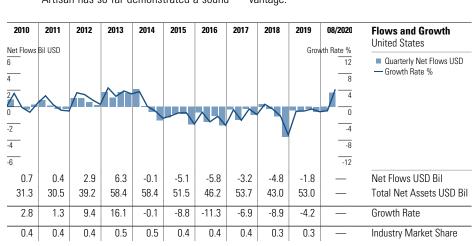
**Morningstar Category** 

Growth

US Fund Foreign Small/Mid

Fees are a weakness here. On average, Artisan's funds rank in the 73rd percentile relative to similarly distributed peers. Despite generally strong performance, the current market environment suggests that low fees are a competitive advantage.





## Fund Family Details United States



Fee Quintile Breakdown



00 0.0 Below Average 8.5 Average

Share Class %

Assets %

97 4

2.4

0.1

0.0

0.0

00

Fee Quintile

 Above Average 51.1

Investment USD

Over 1 Mil

500K-1 Mil

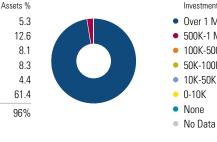
100K-500K

50K-100K

0-10K

40.4

Manager Ownership



0.0 No Data 0.0

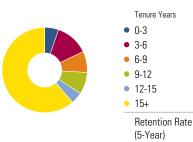
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6 Sep 2020 18:18, UTC

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**Morningstar Analyst Rating** 

**Category Index** 

SMID NR USD

MSCI World Ex USA

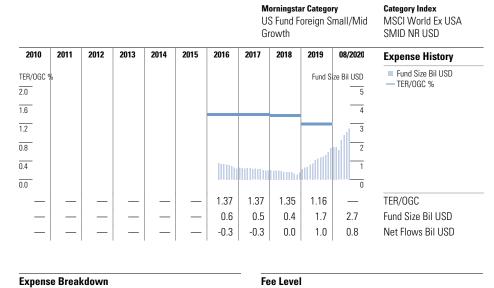
🖾 Silver

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# Price

# Price Pillar

Sep 06, 2020 | It's critical to evaluate expenses, as they come directly out of returns. The share class on this report levies a fee that ranks in its Morningstar category's second-cheapest quintile. Based on our assessment of the fund's People, Process and Parent pillars in the context of these fees, we think this share class will be able to deliver positive alpha relative to the category benchmark index, explaining its Morningstar Analyst Rating of Silver.



Fee Level Above Avg

Fee Level Bre

0.01

Net Expense Ratio	%
Annual Report 09/30/19	1.16
Prospectus 02/01/20	1.15
Selected Components	%
Management Actual	1.05
12b-1 Fee	_
Brokerage Commission (% of Avg Net Assets)	0.15
Category Average	0.15
Tax Cost Ratio (3-Year)	4.95
Potential Capital Gains Exposure	7

	Peer Group Foreign Small/Mid Cap Institutional					
akpoints						
	High	>1.20				
	Above Average	1.10-1.20				
	Average	1.01-1.10				
	Below Average	0.91-1.01				
	Low	<0.91				
	< Fund	1.15				
	Peer Median	1.06				

## Share Class Information

Share Class	Identifier	Status	Expense Ratio	Fee Level	Peer Group	12b-1 Fee	Front Load	Deferred Load	Minimum Initial Inv	Assets Bil USD	1-Yr Flow Mil USD
Inst	APHJX	Open	1.15	Above Avg	Foreign Small/Mid Cap Institutional	_	_	_	1,000,000	1.30	545.21
Adv	APDJX	Open	1.26	High	Foreign Small/Mid Cap Institutional	_	—		250,000	1.08	571.23
Inv	ARTJX	Open	1.40	Above Avg	Foreign Small/Mid Cap No Load	—	—	—	1,000	0.36	143.87

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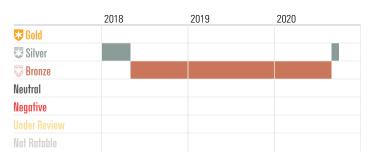
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The Morningstar Analyst Rating™ for Funds is a forward-looking analysis of a fund. The Analyst Rating does not express a view on a given asset class or peer group; rather, it seeks to evaluate each fund within the context of its objective, an appropriate benchmark, and peer group.

The date shown next to the Morningstar Analyst Rating is the date on which Morningstar Manager Research Analyst assigned or reaffirmed the current rating for the fund based on the analyst's latest review and research report for the fund.

#### The Five (5) Pillars

Morningstar has identified five key areas that we believe are crucial to predicting the future success of funds: People, Parent, Process, Performance, and Price. Each pillar is evaluated when assessing a fund as well as the interaction between the pillars, which we believe is crucial to understanding a fund's overall merit.

#### People

The overall quality of a fund's investment team is a significant key to its ability to deliver superior performance relative to its benchmark and/or peers. Evaluating a fund's investment team requires that analysts assess several relevant items including how key decisions are made.

#### Parent

We believe the parent organization is of utmost importance in evaluating funds. The fund's management set the tone for key elements of our evaluation, including capacity management, risk management, recruitment and retention of talent, and incentive pay. Beyond these operational areas, we prefer firms that have a culture of stewardship and put investors first to those that are too heavily weighted to salesmanship.

#### Process

We look for funds with a performance objective and investment process (for both security selection and portfolio construction) that is sensible, clearly defined, and repeatable. In addition, the portfolio should be constructed in a manner that is consistent with the investment process and performance objective.

## Performance

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We do not believe past performance is necessarily predictive of future results, and this factor accordingly receives a relatively small weighting in our evaluation process. In particular, we strive not to anchor on short-term performance. However, we do believe that the evaluation of long-term return and risk patterns is vital to determining if a fund is delivering to our expectations.

#### Price

To reflect actual investor experience, price is evaluated within the context of the relevant market or cross-border region—for example, the United States, Australia, Canada, or Europe. In recognition of differences in scale and distribution costs in various markets, the level at which a fund is penalised for high fees or rewarded for low fees can vary with region. In Europe, for example, funds are penalised if they land in the most expensive quintile of their Morningstar category and are rewarded if they land in the cheapest quintile. The assessment is made using annual expense ratios, but in the case of funds with performance fees, expenses are evaluated excluding any performance fees and then the structure of the performance fee is evaluated separately.

#### **Morningstar Analyst Ratings**

Morningstar Analyst Ratings are assigned on a five-tier scale running from Gold to Negative. The top three ratings, Gold, Silver, and Bronze, all indicate that our analysts think highly of a fund; the difference between them corresponds to differences in the level of analyst conviction in a fund's ability to outperform its benchmark and peers through time, within the context of the level of risk taken.

#### Gold

Represents funds that our analyst has the highest-conviction in for that given investment mandate. By giving a fund a Gold rating, we are expressing an expectation that it will outperform its relevant performance benchmark and/or peer group within the context of the level of risk taken over the long term (defined as a full market cycle or at least five years). To earn a Gold rating, a fund must distinguish itself across the five pillars that are the basis for our analysis.

#### Silver

Represents funds our analyst has high-conviction in, but not in all of the five pillars. With those fundamental strengths, we expect these funds will outperform their relevant performance benchmark and/or peer group within the context of the level of risk taken over the long term (defined as a full market cycle or at least five years).

#### Bronze

Represents funds that have advantages that clearly outweigh any disadvantages across the pillars, giving analyst the conviction to award them a positive rating. We expect these funds to beat their relevant performance benchmark and/ or peer group within the context of the level of risk taken over a full market cycle (or at least five years).

#### Neutral

Represents funds in which our analysts don't have a strong positive or negative conviction. In our judgment, these funds are not likely to deliver standout returns, but they aren't likely to seriously underperform their relevant performance benchmark and/or peer group either.

#### Negative

Represents funds that possess at least one flaw that our analysts believe is likely to significantly hamper future performance, such as high fees or an unstable management team. Because of these faults, we believe these funds are inferior to most competitors and will likely underperform their relevant performance benchmark and/or peer group, within the context of the level of risk taken, over a full market cycle.

Morningstar may also use two other designations in place of a rating:

#### **Under Review**

This designation means that a change that occurred with the fund or at the fund company requires further review to determine the impact on the rating.

#### Not Ratable

This designation is used only where we are providing a report on a new strategy or on a strategy where there are no relevant comparators, but where investors require information as to suitability.

#### For more information about our Analyst Rating methodology please go to http://corporate1.morningstar.com/ResearchLibrary/

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#### **Equity-Related Data Points**

The Report lists the fund's top ten holdings as of the dated noted. For each underlying holding, a series of data points is provided including, where applicable, that security's Economic Moat as of the date noted.

#### Economic Moat

The concept of an economic moat plays a vital role in our equity analyst's qualitative assessment of a firm's long-term investment potential, but also in the actual calculation of its fair value estimate. An economic moat is a structural feature that allows a firm to sustain excess profits over a long period of time. We define economic profits as returns on invested capital (or ROIC) over and above our estimate of a firm's cost of capital, or weighted average cost of capital (or WACC). Without a moat, profits are more susceptible to competition. We have identified five sources of economic moats: intangible assets, switching costs, network effect, cost advantage, and efficient scale.

Companies with a <u>narrow moat</u> are those we believe are more likely than not to achieve normalized excess returns for at least the next 10 years. <u>Wide-moat</u> companies are those in which we have very high confidence that excess returns will remain for 10 years, with excess returns more likely than not to remain for at least 20 years. The longer a firm generates economic profits, the higher its intrinsic value. We believe low-quality, <u>no-</u> <u>moat</u> companies will see their normalized returns gravitate toward the firm's cost of capital more quickly than companies with moats.

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